



ADVANCED SOLUTIONS FOR DOCUMENT PROCESSING

**INDUSTRY**

- The Federal Reserve forecasts a 12% decrease in its paper check processing volumes in 2005, compared to a budgeted decline of 14.6%. This variance is due to the industry's slower-than-anticipated Check 21 implementation.
- According to Financial Insights, in May 2005, only 125,000 checks, or 0.09 percent of the daily average volume, were processed per day as end-to-end image exchange. By the end of 2005, that tally is expected to increase to only 375,000 Checks, or 0.27 percent of the daily average volume.

**MARKETING UPDATE**

- Panini North America would like to thank all VARs and Partners for attending our **Celebration of Success** at the BAI Retail Delivery Conference & Expo. We appreciate your on-going commitment to Panini and look forward to continuing our relationship by providing best-in-class solutions to the industry.
- Major banks including Key Bank and First Horizon have allowed us to produce leading-edge **customer testimonials**. Please reference these video clips and inserts on our web site as valuable sales & marketing material for your organization.
- Wishing you a festive Thanksgiving holiday!

**PRODUCT UPDATE**

- **Panini My Vision X™ AGP InkJet Printer**  
Another Panini My Vision X FIRST– New four line endorser, strategically designed for receipt printing, is now available!

*Please forward to appropriate sales and marketing personnel within your organization!*

Details on this new innovation can be found in Marketing Bulletin–046; My Vision X with Advanced Graphic Printer (AGP)

For additional questions please contact:

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**SUCCESSSES**

- RDM Corporation continues to secure significant orders for the Panini My Vision X product suite.
- Congratulations to New Wave Technology for recent Panini My Vision X sales.
- IBE has secured recent wins with recent Panini S1 Vision sales.
- Thanks to all VARs and Partners demonstrating the Panini My Vision X at the BAI Retail Delivery Conference & Expo.
- Angie De Jesus, former Marketing Coordinator for Panini, has been promoted to Marketing Programs Manager!

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