



ADVANCED SOLUTIONS FOR DOCUMENT PROCESSING

INDUSTRY

- The FDIC (Federal Deposit Insurance Corp) reports that the top 25 banks, out of 9,066 FDIC banks, manage 41% of bank branches. The report also states that the top 25 banks manage 59% of industry assets.
- In a recent BAI survey, two-thirds of banking respondents stated their institutions would begin exchanging check images within a year, while less than four percent indicated that they have no plans to engage in image exchange.
- Check processing, float, exception items, and related fees have historically accounted for 40% of banks' revenues.

MARKETING UPDATE

- Panini North America has successfully conducted a media tour during the week of September 12th, including meetings with editors and technology writers from industry leading publications such as BAI Banking Strategies, BS&T, US Banker, BTN, American Banker, and ABA Banking Journal.
- Panini North America will be exhibiting for the first time at the Advanced Financial Professional (AFP) Conference & Expo October 9-12 in booth 563, at the San Antonio Convention Center.



PRODUCT UPDATE

- **End-User Survey**
To maintain high quality standards for our product suite, we are asking users of the Panini hardware solutions including the S1, S1 Vision, and the Panini My Vision X to participate in a brief survey. The survey will be analyzed by the Panini technical support team to ensure the quality of the Panini product suite is meeting your expectations.

To receive a copy of the survey, please download from the homepage of our web site www.panini.com. (North America)

For additional questions please contact:

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SUCCESSES

- Cranel Imaging continues to extend the success of Panini My Vision X throughout their distribution channels.
- Congratulations to Acuracy, LLC for recent Panini My Vision X wins.
- RDM Corporation has secured significant orders for the Panini My Vision X product suite.
- Panini North America announces notable wins with Financial Institutions such as Key Bank, Northern Trust, and First Horizon. Full versions of the press releases are available on our web site www.panini.com.



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