



ADVANCED SOLUTIONS FOR DOCUMENT PROCESSING

INDUSTRY

- **BAI Banking Strategies** recently published an article describing the benefits of remote capture for **Corporate Customers** and **Banks**:
- **Corporate Customers**
 - √ Eliminate transportation costs
 - √ Consolidate deposit accounts to achieve lower service fees and better reporting
 - √ Increase availability of deposits
- **Banks**
 - √ Reduction in operation costs
 - √ Increased abilities in the areas of account acquisition and retention
 - √ Opportunities to generate new revenues
 - √ Better risk management

MARKETING UPDATE

- As a result of Panini North America's public relations efforts, we received coverage in two key industry publications, the July issues of **Integrated Solutions Magazine** and **BusinessSolutions Magazine**. For a copy of the articles, please contact Janie Reynolds at 937.291.2195 or janie.reynolds@panini.com
- A full page, full color ad of the Panini My Vision X will be featured in **BAI Banking Strategies** (July/August) and **Bank Systems & Technology** (August).

PRODUCT UPDATE

- **New Position**
Panini North America is actively seeking an individual to fill a Product Marketing position. The position will be responsible for product marketing projects including stage-based product development, product research, product portfolio management, and product marketing.

Please send candidate recommendations to:

Angie De Jesus

Phone: 937.291.2195 x17

Email: angie.wagner-dejesus@panini.com

SUCCESSES

- Fidelity Information Systems has secured recent wins for the S1 Vision-e series.
- Congratulations to J&B Software for recent Panini My Vision X sales.
- Congratulations to Open Solutions for recent S1 Vision-e series sales.
- A new Top 10 bank customer of Panini North America orders 254 Panini My Vision X's for corporate capture applications.

