



ADVANCED SOLUTIONS FOR DOCUMENT PROCESSING

INDUSTRY

- A key reason for the high growth in branches is the passage of the 1994 Riegle-Neal Interstate Banking and Branching Efficiency Act, which removed many of the remaining state restrictions on interstate banking.
- 69% of all deposits are made at the branch.
- Consumers' preferred method of banking at the branch:
 - 34% Traditional Branch
 - 24% Drive-Through Teller
 - 21% ATM
 - 17% Online
 - 4% In-Store Branch

MARKETING UPDATE

- Panini North America is developing an advertising campaign to be launched during the 2nd half of the year. The ads will continue to position Panini as the leader in distributed check processing.
- As a result of conversations with some publications at BAI TransPay, a number of interviews have transpired. Stay tuned for the June/July issue of:
 - RemoteDepositCapture.com
 - Integrated Solutions / Business Solutions Magazine
- Panini North America will be conducting its quarterly webinar on June 3rd at 1:30 EST.

PRODUCT UPDATE

- Panini North America is now offering a .NET toolkit for the Panini My Vision X product suite. For partners who would like to utilize the .NET framework for development, please contact a Panini Representative.
 - Technical Support– Ken Whitcomb
E-mail: ken.whitcomb@panini.com
Phone: (847) 651.9753
 - .NET Toolkit Pricing– Pam Spano
Email: pam.spano@panini.com
Phone: (303) 550.3578

SUCCESSSES

- The Panini My Vision X was featured in the following partner booths at BAI TransPay:
 - Alogent
 - Conix
 - Carreker
 - J&B
 - SEI
 - Unisys My Vision X featured throughout the show floor

Thanks to all our partners for making this possible!

- J&B Software has secured orders for the My Vision X product suite.
- Congratulations to Cranel Imaging for recent My Vision X sales.
- RDM sells Panini My Vision X devices to a top 10 bank for lab testing.

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For more information contact Angie De Jesus
angie.wagner-dejesus@panini.com