



LEADERS IN DISTRIBUTED CHECK PROCESSING SOLUTIONS

INDUSTRY

- **DID YOU KNOW...**
Experts estimate that over the next few years, industry-wide spending on image exchange infrastructure will total nearly \$2 billion. Spending will range from \$50,000 or less for community banks to more than \$100 million for large national banks.
- According to a recent TowerGroup study, there are several corporate environments that are suited for remote deposit products. These include corporations using deposit concentration services, businesses receiving high-value checks, companies receiving high-value checks at non-payment locations, and businesses using Internet banks.

MARKETING UPDATE

- **MARK YOUR CALENDARS...**
Panini will be conducting its VAR Kickoff Webinar on January 28, 2005 at 1:30-2:30 pm EST. We look forward to your participation! Sign up today, at <https://meetings.webex.com/meetings/j.php?ED=2377757&RG=1>
- Please welcome the newest addition to the Panini team, Mitch Preston, Account Manager, Distributed Item Capture. Mitch has vast knowledge of the financial services industry having previously worked for NCR.
- Panini would like to wish you a joyous holiday season and a happy New Year.

PRODUCT UPDATE

- **New pricing for the Panini product suite has been released. Please contact a Panini representative today if you have not received a copy.**
- An updated version of the My Vision X Ranger API has been released; **v2.0.2.3**. If you are currently using Ranger and have not updated to this new version, please contact a Panini representative.



SUCSESSES

- The **AFP Conference** is where banks exhibit to their corporate customers. Compared to competition, Panini had the most devices present throughout the tradeshow floor. Some of the banks who demonstrated the My Vision X include: HSBC, Huntington, Wells Fargo, BB&T, Key Bank and First Horizon. The My Vision X was also demonstrated in several partner booths including: Alogent, Carreker, Harland, J&B Software, RDM, and Unisys.
- The Panini My Vision X was shown in 17 partner booths at **BAI Retail Delivery**. Thanks to all our partners for making this possible!



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