



## ADVANCED SOLUTIONS FOR DOCUMENT PROCESSING

### INDUSTRY

- According to Global Concepts, the fastest growing branch segment is the "retail office" branch, which has increased from 302 branches in 1994 to 4,278 branches in 2004.
- ARC payments increased 8x from 2002 to 2003, and are expected to have increased 468% in 2004 to 1.24 billion transactions.
- Consumers make an average of 5.2 transactions per month at the branch, and 4.1 transactions per month at the ATM.

### MARKETING UPDATE

- Visit Panini North America at BAI TransPay 2005, booth #406, May 3-5 at the Orange County Convention Center.
- Panini North America will be exhibiting at the AIIM On Demand Conference and Expo, booth #253, May 17-19 at the Pennsylvania Convention Center.
- Panini North America will be redesigning its web site within the next couple months. Stay tuned...
- Panini North America will be conducting its quarterly webinar on June 3rd at 1:30 EST. [Sign up will be sent on Thursday, Apr 28.](#)

### PRODUCT UPDATE

- My Vision X API v1.63.1.2 has been released by Panini SpA and can be located on the My Vision X FTP site. The IT bulletin announcing this version will be released shortly.
- Panini North America is offering a My Vision X 90 Development unit.
  - One time charge of \$1,695.
  - All programmers should develop their application to a My Vision X 90 using the latest firmware upgrade.

For more information please contact Pam Spano, Channel Sales Manager

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### SUCCESSSES

- Please welcome the newest addition to the Panini team, Janie Reynolds, whose responsibilities include Public Relations and Advertising. Janie has a vast knowledge of the financial services industry having previously worked for NCR and Teradata.  
Phone: (937) 291-2195 ext. 15  
Email: [janie.reynolds@panini.com](mailto:janie.reynolds@panini.com)
- Skyline Data Inc. has secured significant orders for the My Vision X product suite.
- Congratulations to Aquracy for recent distributed image capture wins with the My Vision X using their Aqurit application.

[WWW.PANINI.COM](http://WWW.PANINI.COM)

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